

Vice-President of international sales

Responsibilities:

- Conduct negotiations with potential clients in respect of sales of aircrafts in Islamic Republic of Iran, CIS countries, Republic of Belarus, Russian Federation and Middle East;
- Conduct negotiations and meetings with suppliers of aircrafts parts and tools in Islamic Republic of Iran, CIS countries, Republic of Belarus, Russian Federation and Middle East;
- Conduct negotiations and meetings with suppliers of commodities (crude oil and petroleum commodities) in Islamic Republic of Iran, CIS countries, Republic of Belarus, Russian Federation and Middle East;
- Ensure and provide services in respect of repairing aircrafts in Islamic Republic of Iran, CIS countries, Republic of Belarus, Russian Federation and Middle East;
- Provide spare parts for aircrafts in Islamic Republic of Iran, CIS countries, Republic of Belarus, Russian Federation and Middle East;
- Frequent business travels to Islamic Republic of Iran, CIS countries, Republic of Belarus, Russian Federation and Middle East.

Profile:

- Master's degree in aviation Technics and Technology or equivalent;
- Excellent knowledge of aviation mechanics;
- Knowledge of aviation terminology in Russian and Persian;
- Minimum of 5 years experience in aircraft sales;
- Work experience with Russian, Belarus and Iranian state entities (with proof of records);
- Effective and pragmatic approach;
- Leadership, problem solver;
- Immediately available;
- Proficiency in Russian and Persian. English is an asset.